



## **COUNTER SALES REPRESENTATIVE**

We are looking for an experienced **Sales Representative** in a high volume retail store and service center, who can bring an immediate, positive impact to our retail store.

### **Key Responsibilities**

- Always represent the Company in a professional, helpful and friendly manner;
- Assists customers with product inquiries and sales;
- Meets weekly sales & productivity objectives;
- Sells additional products through suggestive selling;
- Pitches monthly sales promotions;
- Captures all necessary information to support or direct mail efforts;
- Assists in inventory control and prevent shrinkage;
- Maintains store cleanliness and order;
- Advises when stock is in low supply;
- Learns product line;
- Attends product training sessions;
- Projects professional image and enthusiastic floor presence;
- Cooperates with management and coworkers;
- Follows company policies and procedures;
- Maintains excellent attendance and punctuality;
- Communicates accurate information;
- Strives to increase personal productivity;
- Responds immediately to customer requests / messages;
- Provides flexibility on shift hours, lunch schedule and overtime requests;
- Performs other duties as assigned;

### **Minimum Requirements**

- Consumer sales experience in a retail environment;
- Automotive Experience preferred but not required;
- Knowledge of 4-Wheel/Off Road Product is a must;
- Type 45 wpm;

TransAmerican Auto Parts (“TAP Worldwide”; aka 4 Wheel Parts and others) is the leader in the off-road automotive aftermarket. That means we have a thing for trucks, Jeeps, and anything else that can climb, crawl, jump, or race through the dirt. We operate in 21 states, and 5 Canadian provinces, with 71 retail stores, 6 U.S. distribution centers, and over 1600 of the best employees in our industry.

In addition to a great compensation and commission plan, this job will offer a wide range of benefits, including: medical and dental insurance; vision plan; 401(k) Plan; paid holidays; paid vacation; paid sick time; employee purchase program; and many other perks.

***When you work with us, you’ll be challenged – and rewarded!***

To apply:

1. Send your resume to:
2. Tell us your salary history and current salary requirements

**NOTE: Resumes received without a salary history may not be considered**

**To learn more about us, visit: [www.4wheelparts.com](http://www.4wheelparts.com)**

Transamerican Auto Parts is an equal opportunity employer, and is proud of our diverse employee population. Employment offers include a requirement for successful completion of a background investigation, and pre-employment drug screening. We use E-Verify to determine employment eligibility for all new employees. E-Verify is a joint effort among employers, the U.S. Social Security Administration (“SSA”) and U.S. Department of Homeland Security (“DHS”).